2022 Preview

June 8-12, 2022

PERDIDO BEACH RESORT, ORANGE BEACH, ALABAMA

FEATUREING THE 153rd ANNUAL SESSION OF THE ALABAMA DENTAL ASSOCIATION

REGISTER AT GULFCOASTDENTALCONFERENCE.ORG

• EDUCATION
• EXHIBITS
• NETWORKING
• FAMILY FUN
Our Focus Is On You and Your Team!
The GCDC focuses on clinical growth and practice success for:
- General Dentists
- Specialists
- New Dentists
- Dental Students
- Hygienists
- Dental Assistants
- Lab Technicians
- Office Managers

Register Online at gulfoastdentalconference.org.

Early pre-registration is encouraged in order to receive lower registration fees and ticket prices. Name badges and tickets for pre-registered attendees will be mailed to the primary registrant (dentist) two weeks prior to the meeting. Registration packets (including name badges and tickets) can be picked up at the Registration Pick-Up Desk onsite for all attendees who register after May 15. Online registration will remain open through the meeting. There will be an onsite registration desk available to purchase tickets or make changes to your registration. A Help Desk will be located on the lobby level of the resort for any help you may need. Name badges will be required for admission to all events and the Exhibit Show. Registration Pick-Up Desk and Help Desk hours are as follows:
- June 8, 8:00 am - 3:30 pm
- June 9, 8:00 am - 3:30 pm
- June 11, 8:00 am - 10:00 am

In addition to the meeting registration fee, appropriate fees for certain courses or activities will apply. There is no meeting registration fee for spousals, children or non-dentist guests.

Pre-Conference Governance Meetings
WEDNESDAY, JUNE 8 6:00 pm ALDA Annual Session: Executive Committee via Zoom
THURSDAY, JUNE 9 6:00 pm ALDA Annual Session: Board of Trustees via Zoom

Schedule at a Glance
WEDNESDAY, JUNE 8 8:00 am - 10:30 am Registration Bag Pick-Up/Help Desk Open
9:00 - Noon Nancy DeWart, “Hot Topics in Infection Control - And Some Cool Tips” (3 CEUs)
1:00 - 4:30 pm CPR (4 CEUs)
1:30 - 4:30 pm Nancy DeWart, “Ergonomics: It’s a Balancing Act” (3 CEUs)
3:30 pm ALDA Annual Session: House of Delegates/General Assembly
Dr. Russell Bauma, “Wire and Wisdom: Surgical and Prosthetic Keys to Success in Implant Dentistry” (2 CEUs)

THURSDAY, JUNE 9 8:00 - 5:30 pm Registration Bag Pick-Up/Help Desk Open
9:00 am ALDA Annual Session: Reference Committee
9:00 am - Noon Dr. Ron Kaminer, “Deezer Louisiana in Day-to-Day Dentistry” (1 CEU)
9:00 am - Noon Dr. Lear Trout, “Creating the Exceptional Patient Experience” (3 CEUs)
9:00 am - 4:30 pm Dr. Hugh Flax, “Contemporary Cosmetic Dentistry - Predictable Principles that Facilitate and Replicate the Smiles of Our Patients” (3 CEUs)
9:00 am - 4:30 pm Drs. Bill Hawad, David McIntyre and Jerry Simons “The Dentist’s Role in Pedodontics and Adult Continuous Breathing Disorders” (8 CEUs)
Noon - 4:30 pm Exhibit Show Open
1:30 - 4:30 pm Dr. Ron Kaminer, “Techo Savvy Techo Crazy - You Be The Judge” (3 CEUs)
1:30 - 4:30 pm Dr. Len Trout, “Making Things Stick - Leveraging Advancements in Everyday Dentistry” (3 CEUs)
4:30 - 6:00 pm Exhibit Show Beach Party (live music)

FRIDAY, JUNE 10 7:30 am ALDA Board of Directors Meeting
8:00 - 9:00 am Exhibit Hall “Muffins & Mimosas” Breakfast Open House
8:00 - 2:00 pm Exhibit Show Open
8:00 - 3:30 pm Registration Bag Pick-Up/Help Desk Open
9:00 am - Noon Dr. Jaime Morgan, “The Real Beauty of Composite Resins: Esthetic, Fixable, Profitable” (2 CEUs)
9:00 am - Noon Dr. Ron Parsh King, “Immediate Molar Implant: Surgical and Restorative Techniques” (2 CEUs)
9:00 am - 3:30 pm Dr. Howard Glazer, “Taste It… You’ll Need It” (CEUs)
9:00 am - 4:30 pm Dr. David Marsh, “The Heart of Dentistry - Maximizing a Dental Professional’s Health and Quality of Life” (6 CEUs)
1:30 - 4:30 pm Dr. Jaime Morgan, “The Simplified Layering Technique for Direct Placed Composite Resins: Rationale, Hands-On Workshop” (2 CEUs)
1:30 - 4:30 pm Dr. Ron Parsh King, “Hands On: Custom Healing Abutment Fabrication and Surgical Implant Placement in a Simulated Extraction” (3 CEUs)
Alabama Society of Periodontists Reception
6:00 - 7:30 pm New Dentist Pizza Party
8:00 - 9:30 pm Beach Bonfire and Ghost Crab Hunt (live music)
Presented by the Council on the New Dentist

SATURDAY, JUNE 11 7:00 am ICD Business Meeting
7:30 am ACED Coalition Breakfast
7:30 - 8:10 am ProAssurance Dental Loss Prevention Seminar
8:00 am ADC Business Meeting
8:00 - 10:00 am Registration Bag Pick-Up/Help Desk Open
9:00 am Brandon Collier, “Aggressive Business, Tax and Practice Management” (3 CEUs)
9:00 am - Noon Kristie Kapp, “Maximizing Your Team’s Performance” (3 CEUs)
9:00 - 11:00 am Alabama Medicaid Update (2 CEUs)
11:00 am Alabama Academy of Pediatric Dentists Business Meeting
2:00 pm ALDA Annual Session: House of Delegates
6:30 pm President’s Celebration (live music)
9:45 pm Fireworks Show on the Beach

SUNDAY, JUNE 12 9:00 am ALDA Annual Session: Member Recognition Breakfast
WEDNESDAY JUNE 8

HOT TOPICS IN INFECTION CONTROL – AND SOME COOL TIPS

Wednesday, June 8: 9:00 am - Noon
Event Code: INF Fee: $89/$99/$119* per dentist or staff member

This course is recommended for the entire dental team.
Registration increases after April 25

Nancy Dewhirst, RDH, BS
Nancy Dewhirst graduated from the University of Southern California and practiced dental hygiene for 25 years. She is a director of the dental hygiene faculty at West Coast University and a member of Sigma Phi Alpha. Ms. Dewhirst is consistently listed as one of the nation’s leaders in continuing education, presents over 80 seminars a year, is featured at major U.S. and Canadian Dental Conferences, and is a member of the California Dental Association Speakers Bureau. She has had many articles published in dental peer-reviewed journals and has contributed to dental texts and guidance documents.

Learning Objectives
- Update and review the most important clinical safety issues since COVID-19 fundamentally changed dental infection control. This class gives you a “Hot List” of the hottest safety topics and the most important things to do! Optimize the most important clinical safety issues since COVID-19 fundamentally changed dental infection control.
- Review basic infection prevention science
- Prioritize safety strategies that are the most effective
- Update safety standards, evidence, context, and airborne diseases
- Manage biofilms and plan for related health concerns

Educational Methods
Lecture and Digital Presentation

3 CEUs

CPR

Conducted by the Orange Beach Fire and Rescue Department
Wednesday, June 8: 1:00 - 4:30 pm
Event Code: CPR Fee: $89/$99/$119* per dentist or staff member

Registration increases after April 25

This course is recommended for the entire dental team.

Course Description

This American Heart Association program consists of a lecture, hands-on practical skills and a written exam. Upon completion, participants will be able to recognize and respond to cardiac and obstructed airway emergencies. Certification is effective for two years. Wear casual clothing.

Educational Methods
Lecture, Hands-on Digital Presentation and Exam

4 CEUs

WINE AND WISDOM: SURGICAL AND PROSTHETIC KEYS TO SUCCESS IN IMPLANT DENTISTRY

Sponsored by Strumann
Wednesday, June 8: 4:30 - 6:30 pm
Event Code: WAW Fee: No Charge

This social reception and crash course includes two wine tickets. Limited availability, register early.

This course is recommended for the entire dental team.

Hussein Basma, DDS, DESS, MS
Dr. Hussein Basma graduated from Damascus University in 2009 with a Doctor of Dental Surgery, after receiving a full scholarship. Following dental school, Dr. Basma completed a graduate degree in Prosthodontics at Lebanon University. He completed his certificate in Periodontology and his Master of Science at the University of Alabama at Birmingham (UAB). His research interests focus on bone grafting and implant dentistry. Dr. Basma is currently a full-time Assistant Professor in the Department of Periodontology at the UAB School of Dentistry. His clinical and teaching efforts focus on interdisciplinary care in dentistry and the integration of technology to deliver optimal patient care. Dr. Basma has an international reputation for his case documentation and has a large following on Instagram on a page dedicated to periodontal and implant therapy.

In this presentation, the speaker will deliver the surgical and prosthetic concepts in management of implants with a view to achieving optimum long-term esthetics and stability. The outcomes depend on the adequate planning, clinical management, and understanding and application of these biological and prosthetic factors that influence treatment outcomes.

Learning Objectives
- Select patient, diagnosis and treatment plan for implant placement
- Recognize the factors of clinical significance in the assessment of patients for implant placement and workflow
- Understand the steps, components and materials utilized in post implant osseointegration

Educational Methods
Lecture and Digital Presentation

2 CEUs

MORNING SESSION

ERGONOMICS: IT’S A BALANCING ACT

Wednesday, June 8: 9:00-10:15 am
Event Code: DEW Fee: No Charge

This course is recommended for the entire dental team.

Nancy Dewhirst, RDH, BS
See Bio on Morning Session

In this course attendees will enjoy a long dental career and improve clinical precision while avoiding injury and pain! Pathogenesis, causes and prevent common variations of cumulative trauma disorders are discussed, focusing on upper extremity, spinal and joint pathologies. Evaluate preventive strategies, including equipment design, body positioning and conditioning, and enhanced visualization. Practice stretching and strengthening exercises to reduce pain, preserve range of motion and optimize personal career excellence and longevity.

We will:
- Wear comfortable clothes for stretching!
- Evaluate various physical signs and symptoms of cumulative trauma disorders commonly found in dental professionals.
- Understand the physiology of representative cumulative trauma disorders.
- Practice and evaluate stretching and strengthening exercises and strategies.
- Compare ergonomic features of dental equipment and technology.
- Consider options to avoid work-related injury and protect optimal vision.
- Personal ergonomic protection and improved clinical effectiveness.

Educational Methods
Participation Lecture

3 CEUs

DIODE LASERS IN DAY-TO-DAY DENTISTRY

Sponsored in part by Strideon, Air Techniques and GC America
MORNING SESSION
Thursday, June 9: 9:00 am – Noon
Event Code: KAI Fee: No Charge

This course is recommended for the entire dental team.

Ron Kaminer, DDS, FAGD
Dr. Ron Kaminer is a 1992 graduate of the New York (SUNY) Buffalo School of Dental Medicine. He has always been passionate about technology and was one of the first 100 dentists in the country to include a hard tissue dental laser into his practice.

Dr. Kaminer has taught dental lasers, technology and minimally invasive dentistry to thousands of dentists worldwide. He is on the editorial board of Dental Product Shopper and acts as a clinical consultant to numerous Dental manufacturers. Dr. Kaminer practices full-time in his offices in Hewlett and Oceanside, NY, focusing on minimally invasive and digital dentistry. He is a Fellow of the Academy of General Dentistry, member of the American Academy of Laser Dentistry, and member of the Academy of Laser’s Dental Society.

Learning Objectives
- Manage biofilms and plan for related health concerns
- Prioritize safety strategies that are the most effective
- Learn key components of patients’ sensory perception and interpretation
- Identify and discuss solutions to office distractions and roadblocks
- Improve communication with patients by providing the right “environment”
- Discover the power of elective services

Educational Methods
Lecture and Digital Presentation

3 CEUs

AFTERNOON SESSION

TECHNO SAVVY, TECHNO CRAZY – YOU BE THE JUDGE

Thursday, June 9: 1:30 - 4:30 pm
Event Code: KAZ Fee: No Charge

This course is recommended for the entire dental team.

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Learning Objectives
- Minimal invasive dentistry, how and why
- History and types of dental lasers
- Therapeutic uses
- Applications of soft tissue lasers in everyday practice
- Supercharging the hygiene department
- Minimally invasive periodontics
- Return of investment with dental lasers

Educational Methods
Lecture and Digital Presentation

3 CEUs

MAKING THINGS STICK – LEVERAGING ADVANCES IN EVERYDAY DENTISTRY

MORNING SESSION
Thursday, June 9: 9:30 am – Noon
Event Code: TR2 Fee: No Charge

This course is recommended for the entire dental team.

Lori Trost, DMD
Dr. Lori Trost received her dental degree from Southern Illinois University, School of Medicine before creating a successful practice in Illinois. Dr. Trost has been focused on patient care. In the dental world, she is known for delivering excellent patient care. As an accomplished dental educator, key opinion leader, and clinical evaluator for innovative dental products, Dr. Trost has first exposure to many breaking technologies which she incorporates into her patient-centered care.

In this program, the presenter will discuss the importance of making things stick in everyday dentistry. Today’s dental offices are busy places – often filled with distractions, chaos, and fear. But in the midst of all that commotion, have you ever stopped and asked what your patients experience? Creating an exceptional patient encounter does not happen by accident! Rather, it should be a well-organized and orchestrated process that begins with the initial phone call and extends beyond their best. By utilizing a total team approach, this program will share specific details about how to create the proper environment that boosts case acceptance and satisfied patients.

Learning Objectives
- Learn key components of patients’ sensory perception and interpretation
- Identify and discuss solutions to office distractions and roadblocks
- Improve communication with patients by providing the right “environment”
- Discover the power of elective services

Educational Methods
Lecture and Digital Presentation

3 CEUs

CONTINUING EDUCATION
CONTEMPORARY COSMETIC DENTISTRY – PREDICTABLE PRINCIPLES THAT FACILITATE AND REPLICATE THE SMILES OF OUR PATIENTS
Sponsored by Bisco, GC America, Kettenbach, DMD America and OraCare
Thursday, June 9: 9:00 am - 4:30 pm
Event Code: FLA  Fee: No Charge
This course is recommended for dentists.

William (Bill) Harrell, J., DMD
McIntosh, MBBS, FRACS, PhD
Jerald H. Simmons, MD

Dr. William (Bill) Harrell graduated from the University of Alabama School of Dentistry (1975) and completed his orthodontic residency at the University of Pennsylvania/School of Dentistry (1977). He is in private orthodontic practice in Alexander City, Alabama and is board-certified orthodontist. Dr. Harrell is also Certified in Dental Sleep Medicine. He worked with the late TMJ pioneer, Dr. Bill Yarbrough, and later with John C. Vanarski, former Study Group for TMJ Disorders (1979-85). Dr. Harrell was the first practitioner in Alabama to have ConeBeam CT (CBCT) and the first in the USA to combine both ConeBeam CT (CBCT) and 3D facial imaging (MDXR). His practice focuses on airway-centered orthodontic diagnosis and treatment, oral appliances for patients who are CPAP intolerant, and TMD Disorders. He is a national and international lecturer on the topic of early orthodontic treatment and its relationship to airway issues in children.

Dr. David McIntosh is an Australian ENT surgeon with subspecialty interests in adult sleep apnea, pediatric upper airway obstruction, and nasal and sinus disease. He is very interested in the interplay of ENT and dentistry, particularly with respect to airway obstruction and skeletal development.

Dr. Jerald Simmons is triple board-certified in neurology, sleep and sleep medicine. A graduate of Ohio State University, he held his Neurology residency at Washington University, Sleep Medicine Fellowship at Stanford University, and Sleep Fellowship at the University of California. He began his professional career as Assistant Professor of Neurology at UCLA while co-directing the UCLA Sleep Disorders Center and directing the clinical neuro-physiology lab at Olive View UCLA Medical Center.

In 2008, he continued and directs comprehensive Sleep Medicine Associates, providing clinical services to patients from infancy to elderly. In 2014, he established the free-basement 501(c)(3) non-profit organisation. He has been a leader in enhancing the collaboration between medical and dental fields, implementing new approaches that enhance patient care.

The DENTIST’S ROLE IN PEDIATRIC AND ADULT CONTINUOUS BREATHING DISORDERS
Sponsored by Leading Edge Dental in Association with Advanced Pediatric Sleep Management and Kool Air
Thursday, June 9: 9:00 am - 4:30 pm
Event Code: TDR  Fee: No Charge
These courses are recommended for the entire dental team.

Hugh Flax, DDS, AADAI, FICOI

Dr. Hugh Flax is internationally known for his leadership in Cosmetic Dentistry. As past president of the American Academy of Cosmetic Dentistry, he has lectured and authored in Europe, Japan, Canada, and the U.S. on lasers, smile design, and advanced restorative techniques to enhance the skills of dental teams in providing world class care for their patients. Dr. Flax received his DDS degree from Emory University (1983) following undergraduate studies at Georgia Tech. He did postgraduate research at LSU Dental School (1984-85). He is an accredited member of the American Academy of Cosmetic Dentistry (AACD). He served as President of the Atlanta Chapter of the AACD (1996-98) and founded the Georgia Academy of Cosmetic Dentistry in 2007. Dr. Flax served for two years as Co-Chair of the Conference Advisory Committee for the AACD Scientific Session. He is the editorial board of the Journal of Cosmetic Dentistry and Practical Periodontics and Restorative Dentistry. He has been Chair of the AACD Private Education Advisory Council, the 2008 AACD Meeting, the 2010 AADE European Meeting, and a member of the AACD Board of Directors for over eight years. He is a member of many dental organizations including the L.D. Pankey Alumni Association, is a certified Fellow with the World Clinical Laser Institute, and Clinical Instructor at Georgia Regents University College of Dentistry. He is a Fellow of the International Academy of Dental Therapeutics, Master of the American Academy Associate Fellow of the AACD and a graduate of the world renowned Kois Center.
Dr. Flax practices full-time in Atlanta, Georgia focusing on functional-appearance related conditions and advanced laser dentistry. For four years in a row, his website has been ranked one of the best by Dental Economics.

Learning Objectives
- Learn critical factors in smile design that help you create beauty and “keep it real”
- Veneer cases can be easy to do by always doing four critical steps
- Discover how laser and laser-etched esthetically beautiful, biologically healthy, and promote healing and improve your bottom line
- Learn updated techniques in posterior composites that are minimal invasively

Lecture and Digital Presentation 6 CEUs

COSMETIC DENTISTRY IS NO LONGER A NOVICE AS IT WAS IN THE 1980s. IT IS SERIOUS BUSINESS. PATIENT EXPECTATIONS ARE RISING AS PEOPLE SEEK TO MASTERS THE ART AND SCIENCE OF DENTISTRY. ADVANCEMENTS IN TECHNOLOGY AND MATERIALS ALLOW DENTISTS TO IMPROVE BEAUTY AND FUNCTION. NOW, WE HAVE TO DO IT RIGHT THE FIRST TIME, OR IT IS BEST NOT TO DO IT AT ALL. THIS COURSE WILL HELP YOU LEARN HOW TO DO IT RIGHT THE FIRST TIME AND PROVIDE YOU WITH A FOUNDATION TO BUILD UPON IN THE FUTURE.

The REAL BEAUTY OF COMPOSITE RESINS: ESTHETIC, DURABLE, PROFITABLE
Sponsored by Award
Friday, June 10: 10:00 am - 4:00 pm
Event Code: MOI  Fee: No Charge
This course is recommended for the entire dental team.

Jaimee Morgan, DDS

Jameer Morgan received her dental degree from the University of Texas Health Science Center at San Antonio. She was recently named one of the top 25 Women in Dentistry. She divides her professional career between clinical practice and teaching. Her lectures have spanned the globe from the United States to Asia. She regularly contributes articles to dental periodicals and journals on cosmetic dental techniques for the general practitioner. She has served as a founding member of the South Texas Chapter of the American Academy of Cosmetic Dentistry. She has authored over 50 articles, four books (one of which is the Aesthetic Dentistry: Soft Tissue and Restorative Techniques) and one book chapter. Jaimee is the author of the dental practice journal, ‘Aesthetic Dentistry’. She is on the editorial board of the Journal of Cosmetic Dentistry and Practical Periodontics and Restorative Dentistry. She is an accredited member of the American Academy of Cosmetic Dentistry (AACD). She served as President of the Atlanta Chapter of the AACD (1996-98) and founded the Georgia Academy of Cosmetic Dentistry in 2007. She is Chair of the American Academy of Cosmetic Dentistry Private Education Advisory Council, is a certified Fellow with the World Clinical Laser Institute, and Clinical Instructor at Georgia Regents University College of Dentistry. She is a Fellow of the International Academy of Dental Therapeutics, Master of the American Academy Associate Fellow of the AACD and a graduate of the world renowned Kois Center.

Learning Objectives
- Composite restorations are becoming the favored restorative material. The dental cosmetic pyramid as developed by Drs. Morgan and Presley provides a practical and easy approach to obtaining optimal aesthetic results. The step-by-step guidelines for durable, sound, and beautiful restorations, time-efficient placement and procedure will be addressed in this course. Dr. Morgan respects the research and principles of private practice. She melds the best of both worlds (research and business), and ensures you leave with a newfound confidence to put into practice.
- Improve your cosmetic cases by integrating bleaching, orthodontics, and gingival recession. A review of bleaching techniques that also reduce stress, increase profitability, and improve predictability.
- Implement simplified and improved techniques for contemporary composite restorations; gingival recontouring

Lecture and Digital Presentation 3 CEUs

The SIMPLIFIED LAYERING TECHNIQUE FOR DIRECT PLACED POLYESTER RESIN RESTORATIONS
Sponsored by H manos
Hands-on Workshop
Friday, June 10: 1:30 pm - 4:30 pm
Event Code: MZJ  Fee: $85/$95/$105* per dentist or staff member
This course is recommended for dentists. Participation in the Morning Session is required; Registration is in effect after April 25.

Jerald H. Simmons, MD

This course teaches a simplified layering technique to remove the confusion that has been associated with direct bonding. This new technique can be used by the dentist, dental assistant, and hygienist, and eliminates the time-consuming and expensive materials and equipment required. This course is intended for dentists and their staff to learn the best way to achieve optimal esthetic results. You will be taught the following:
- Experience optimal, yet simplified polishing techniques
- Gain understanding on improving handling properties of composite resin
- Improve confidence using simplified layering technique
- Learn how to achieve an invisible margin with Class IV restorations

Hands-on Workshop 3 CEUs

Lecture and Digital Presentation 6 CEUs

IMMEDIATE MOLAR IMPLANTS: SURGICAL AND RESTORATIVE TECHNIQUES
Sponsored by BioHorizons
Morning Session
Friday, June 10: 10:00 am - Noon
Event Code: PKT  Fee: No Charge
This course is recommended for dentists.

R. Parrish King, DMD, FAGD

Dr. Parrish King is a third generation general dentist from Andalusia, Alabama. He received his bachelor of science degree from Auburn University in 2003, and his DMD from the University of Alabama School of Dentistry (2007). He thereafter moved to Jacksonville, Florida for a one-year AEGD residency with the University of Florida College of Dentistry. Significant experience involving the surgical placement and restoration of dental implants, complicated extractions, and oral sedation was obtained. Upon completion of the program, Dr. King returned home to practice full time in his native community in Andalusia. He is currently a private practice general dentist. His practice involves general dentistry, restorative procedures, and endodontics. Dr. King is a board certified orthodontist. He has served on the board of directors for the Andalusia Ballet Association, serves on the Andalusia City Schools Board of Education, and volunteers as a police officer-coach. In addition, Parrish is a honey beekeeper with over twenty hives in the “4 Kings” apiary.

Learning Objectives
- Learn how to evaluate sites for immediate molar implants
- Learn two different surgical approaches for placing molar implants and the advantages to each
- Learn about healing abutments, how to fabricate them, and the role they play in healing
- Learn how to quickly fabricate custom impression posts from the healing abutment
- Discuss the advantages to a screw-retained final restoration

Morning Session 3 CEUs

Sponsored by BioHorizons
Hands-on Workshop
Friday, June 10: 1:30 pm - 4:30 pm
Event Code: MZJ  Fee: $85/$95/$105* per dentist or staff member
This course is recommended for dentists. Participation in the Morning Session is required; Registration is in effect after April 25.

R. Parrish King, DMD, FAGD

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- Experience optimal, yet simplified polishing techniques
- Gain understanding on improving handling properties of composite resin
- Improve confidence using simplified layering technique
- Learn how to achieve an invisible margin with Class IV restorations

Hands-on Workshop 3 CEUs

Lecture and Digital Presentation 6 CEUs
FRIYAY, JUNE 10

I HAVE IT...YOU NEED IT!
Friday, June 10: 9:00 am - 4:30 pm
Event Code: GLA  Fee: No Charge

This course is recommended for the entire dental team.

Howard S. Glazer, DDS, FAGD
Howard Glazer is a Fellow and Past-President of the Academy of General Dentistry, and former Assistant Clinical Professor in Dentistry at the Albert Einstein College of Medicine (Bronx, NY). He is a Fellow of the American College of Dentists; International College of Dentistry, American Society for Dental Aesthetics, the American Academy of Forensic Sciences, and a Diplomate of the American Board of Aesthetic Dentistry. Dr. Glazer is an Attending Dentist at the Englewood Hospital (Englewood, NJ). Additionally, Dr. Glazer is the Deputy Chief Forensic Dental Consultant to the Office of Chief Medical Examiner, City of New York.

The course is a program about real dentistry for real people by a real dentist! Dr. Glazer will present a potpourri of the materials and techniques that he uses to make the day more productive, easier and fun! The entire dental team will benefit from learning together about the latest products and how they will benefit your patients. Dr. Glazer writes a bi-monthly column by the same title for Dental Economics magazine, and reviews new products and materials on a regular basis for his column.

Topics may include:
- Amnesia...giving an "ouchless" injection
- Curvature...light up to get your life
- Desensamination & Adhesives...a sticky subject made simple
- Composites for aesthetic fillings not just white ones
- Impression materials and trays...it’s true. first impressions are important
- Provisional materials...pros and cons should look great
- Burs...so many and so little time
- Lasers, simple, easy and quick w/ great results
- Composites...that which holds the relationship together
- Reducing Sensitivity with topical paste application and Fluoride varnishes
- Sectionals and Rings for perfect, predictable contacts every time
- Whitening systems...that work
- Oral cancer prevention...dentists can save lives!
- Patient communication...high-tech and really cool!
- Cameras intra and extraoral
- Going Digital...Scanner, Radiography & Cavity Detection...simple & easy!
- Loupes, instruments, equipment potpourri
- Saving money for you and your patients with new management applications

Learning Objectives:
- Learn the different types of materials in various product categories
- Learn what is faster, easier and better
- Understand the value of continual doctor/patient communication and management apps
- Learn the different types of materials in various product categories

EVENT CODE GLA

SATURDAY, JUNE 11

AGGRESSIVE BUSINESS, TAX AND PRACTICE MANAGEMENT
Saturday, June 11: 9:00 am - Noon
Event Code: COL  Fee: No Charge

This course is recommended for dentists.

Brandon S. Collier, JD, LLM
Brandon S. Collier is an attorney and President of Collier & Associates, Inc., a national and consulting firm for the dental profession. He publishes the popular Collier & Associates Newsletter, which for 50 years has been providing doctors with unbiased and cutting-edge advice. Brandon also conducts the popular Collier & Associates continuing education seminars at top destinations throughout the United States, Canada, Mexico and the Caribbean and does numerous outside lectures for dental organizations throughout the year covering various legal, business, and financial topics affecting doctors and their practices. Brandon has a law degree from the Case Western Reserve University School of Law, a master’s degree in tax law from New York University and a bachelor’s degree from the University of Pennsylvania.

Course Description:
This seminar will help you save taxes, retire wealthy and be better at running the business of your practice. The emphasis will be on easy-to-implement, practical ideas on aggressive (but always legal) tax ideas, practice building ideas, retirement plans, practice transition ideas, employee benefits, insurance, cost-cutting ideas and others.

- Tax Law Changes and an Aggressive but Legal Approach to Cut In Tax Savings - The course content will address tax law changes that came out of the COVID-19 pandemic and its aftermath
- New, Improved Retirement Plans - New tax savers plan designs that can improve the power of plans for doctors who want to save between $10,000 and $200,000 per year
- Improve Profitability - Common sense ways to improve profitability
- Exit Planning - Tips for a new era of higher tax rates and lower lifetime exemptions
- Insurance Needs - Appropriate levels of life, disability, liability, and long-term care insurance
- Practice Transitions - How to find a buyer for your practice, how practices are appraised and how to structure the transition to save tax

Learning Objectives:
- Effectively communicate with their tax consultant or CPA on recent tax law changes
- Communicate with retirement plans administrators and better understand their retirement plan options and benefits
- Manage supplier costs, know how to effectively implement fee increases, and exercise simple marketing tactics that convert
- Have a foundational understanding of estate planning and applicable tax rates and exemptions
- Acquire a deep knowledge of the best insurance products for the needs of your family and practice
- Find a buyer or seller for their practice transition needs, apply foundational appraisal methods and deal structures that can save on taxes
- Financially navigate in the current economic climate, draw a personal financial roadmap and evaluate your comfort zones in taking on risks

EVENT CODE COL

MAXIMIZE YOUR TEAM’S PERFORMANCE
Saturday, June 11: 9:00 am - Noon
Event Code: KAP  Fee: No Charge

This course is recommended for dentists and their spouses.

Kristie Kapp, RDH
With over three decades of dental practice experience from working as a dental assistant to hygienist, to multi-practice owner to consultant, Kristie understands the ins and outs of running a dental practice. Kristie provides management seminars to hundreds of dental professionals across 48 states. Kristie’s unique perspective of having been an employee and owner makes her qualified to teach dental teams the systems and strategies that they used to increase production by $700k in just 12 months with one less doctor, while serving individual patient wants and needs first.

Course Description:
Whether you are a team leader, single practice owner, mid-market owner, or CEO of a DDS, don’t you wish you could inspire the team to perform at a higher level? Build a productive, profitable business without sacrificing patient and practice relationships. Dental practices which develop a culture shaped by a strong, positive, effective leadership, clear communications and strategic systems naturally culminate in exceptional patient care, a bonded team, and a more joyous work experience.

Learning Objectives:
- Recognize the importance of defining and living your practice identity
- Discover a few key performance indicators which help the team manage their effectiveness
- Understand how goal setting and practice auditing increase patient care
- Learn the formula which has led to successful practices
- Recognize the characteristics that make you a great leader and how to amplify them
- Remove stress by mastering patient education and communication skills
- Illuminate the natural attraction between exceptional patient care, achieving practice goals and increased profits
- Analyse strategies for increasing doctor and hygiene production
- Leave with ideas, strategies, and inspiration to synchronize your team, new your patients, and bring the joy back to practicing dentistry

EVENT CODE KAP

9

CONTINUING EDUCATION 2022 PREVIEW

ALABAMA MEDICAID BILLING UPDATE
Saturday, June 11: 9:00 - 11:00 am
Event Code: AMB  Fee: No Charge

This course is recommended for the entire dental team.

Course Description:
This session is recommended for anyone currently enrolled in Medicaid or interested in becoming a Medicaid provider. A general billing update, an overview of Medicaid, and the latest Opioid prescribing information for Alabama will be discussed during this workshop and question/answer session. Topics include:
- New changes in Medicaid coverage
- Prior authorization process
- Requirement for treatment

EVENT CODE AMB

Gulf Coast Dental Conference 2022
Gulf Coast Dental Conference

**ALDA 153rd Annual Session Activities**

**Pre-Conference Meetings:**
- **Wednesday, June 1** 6:00 pm: Executive Committee via Zoom
- **Thursday, June 2** 6:00 pm: Board of Trustees via Zoom

**Onsite Conference Meetings:**
- **Wednesday, June 8** 3:30 pm: House of Delegates/General Assembly
- **Thursday, June 9** 9:00 am: House Reference Committee Hearing
- **Saturday, June 11** 2:00 pm: House of Delegates (final meeting)/Election of Officers
- **Sunday, June 12** 9:00 am: Member Recognition Breakfast/General Assembly

**ADA President Cesar Sabates, DDS**

ADA President Cesar Sabates, who practices general dentistry in Coral Gables, Florida, will be our guest for the Wednesday afternoon House of Delegates General Assembly. Dr. Sabates received his dental degree from the University of Missouri-Kansas City School of Dentistry. He has been actively involved at the ADA for many years, previously serving as the 17th District trustee for the ADA Board of Trustees from 2016-20 and as a delegate in the ADA House of Delegates from 2000 to 2016. He is past president of the Florida Dental Association and South Florida District Dental Association. He is a member of the Academy of General Dentistry, Hispanic Dental Association, American College of Dentists, International College of Dentists and Pierre Fauchard Academy. Born in Camaguey, Cuba, Dr. Sabates was the son of a dentist. The Sabates family moved to America in 1967, settling in Kansas City, Missouri, so his father could attend dental school.

Dr. Sabates initially studied electrical engineering at the University of Miami but ultimately gave into his birthright and enrolled in dental school at the University of Miami-Kansas City. He moved back to Miami, opened his solo practice and became more involved in organized dentistry. It was this community of dentists that helped him through as he underwent cancer treatment in 2015.

**Exhibit Show Event Schedule**

**Beach Party**
- **Thursday, June 9**: 4:30 – 6:00 pm
  - Join our Exhibitors for a beach party! Enjoy complimentary beer, wine, light hors d’oeuvres and door prizes galore! Come relax, network and take advantage of Exhibitor Specials!

  *“Muffins & Mimosas” Breakfast Open House*
  - **Friday, June 10**: 8:00 – 9:00 am
    - Join our Exhibitors for the “Muffins & Mimosas” Breakfast Open House! Enjoy mimosas, a light breakfast and door prizes galore! Start your day off right with this fun networking opportunity and take advantage of Exhibitor Open House Specials!

  **Mega Shopper Drawing for attendees who have made purchases of $1,000 or more!**
  - **Friday, June 10**
    - Attendees who make Exhibit Show purchases of $1,000 or more will be entered into our “Mega Shopper” drawing! Just tear off the bottom of the form provided by the Exhibitor when you make your purchase! “Mega Shoppers” will be the only attendees eligible for this drawing!

**Free 2023 GCDC Registration to Dentists spending $5,000 or more!**

All dentists who spend a total of at least $5,000 with our Exhibitors during the show will receive free GCDC registration in 2023. Simply email your receipt to exhibits@aldaonline.org and receive a voucher for free 2023 registration!

**Cash and gift prizes for dentists and dental team at endees during clinical breaks both days!**

**Exhibits**
- **Visit the 2022 Exhibit Show to source some of the most innovative technology, products and services available to the dental industry.**
- **More than 75 commercial exhibits!**
- Door prize drawings will be held both days for dentists and auxiliary personnel. Complimentary keg beer, popcorn and lemonade all day in the Exhibit Show!

**NEW DENTIST MEET AND GREET PIZZA PARTY**
- **Presented by the Council on the New Dentist**
- **Friday, June 10**: 6:00 – 7:30 pm
  - **Event Code:** EBP
  - **Fee:** No Charge
  - **Are you a new dentist? If so, join us for a meet and greet pizza party for all new dentists and their families!**
  - **Bring your family or a friend and enjoy networking with other new dentists. Enjoy pizza and beer while you wait exciting door prizes!**
  - **Admission is free, but pre-registration is required by May 25.**

**ALDA MEMBER RECOGNITION BREAKFAST**
- **Sunday, June 12**: 9:00 am
  - **Event Code:** MRB
  - **Fee:** $25 per person
  - **Join your colleagues for the Member Recognition Breakfast and Closing General Assembly.**
  - **In addition to presentations in recognition to members, the morning will include the installation of ALDA officers. Plus, several drawings will be held during the buffet-style breakfast and final gathering of attendees!**

**Special Events**

**EXHIBIT SHOW BEACH PARTY**
- **Thursday, June 9**: 4:30 - 6:00 pm
  - **Event Code:** EBP
  - **Fee:** No Charge but registration is required by May 25.
  - *Let’s get this party started with a Beach Party on the Beach Deck! Enjoy live music, games and complimentary beer, wine and light hors d’oeuvres. Door prizes galore! Come relax, network and take advantage of Exhibitor Specials.*
  - *Admission is free, but pre-registration is required by May 25.*

**VOYAGERS COOKING DEMONSTRATION AND LUNCHEON**
- **Thursday, June 9:** Noon
  - **Event Code:** VOY
  - **Fee:** $55/$60
  - *Add an entertaining element to your lunch by learning the secrets behind the kitchen doors. Bring your friends and enjoy an entertaining, informative and fun cooking demonstration and multi-course luncheon by the Voyagers’ master chef. Wine service is included. Only limited reservations are available, so register early.*

**NEW DENTIST MEET AND GREET PIZZA PARTY**
- **Presented by the Council on the New Dentist**
- **Friday, June 10**: 4:30 – 6:00 pm
  - **Event Code:** EBP
  - **Fee:** No Charge
  - **Are you a new dentist? If so, join us for a meet and greet pizza party for all new dentists and their families!**
  - **Bring your family or a friend and enjoy networking with other new dentists. Enjoy pizza and beer while you wait exciting door prizes!**
  - **Admission is free, but pre-registration is required by May 25.**

**BEACH BONFIRE**
- **Presented by the Council on the New Dentist**
- **Friday, June 10**: 8:00 – 9:30 pm
  - **Event Code:** BON
  - **Everyone Invited!**
  - **Join us for a bonfire party right on the beach! Enjoy a glowing bonfire, live music, homemade s’mores, complimentary beer and soft drinks (while supplies last) Bring lawn chairs for the bonfire, and a flashlight, bucket and net for a ghost crab hunt!**

**PRESIDENT’S CELEBRATION**
- **LIVE MUSIC BY KIDD BLUE**
- **Saturday, June 11**
- **6:30 pm – Cocktails and Music**
- **7:00 pm – Dinner**
  - **Sponsored in part by ProAssurance and UBS**
- **Event Code:** PB1 Adult Fee: $45/$50/$60
- **Event Code:** PB2 Youth Fee: $20/$25/$30 (ages 4-10)
- **Event Code:** PB3 Child Fee: No Charge (ages 0-3)
  - **Aloha! Join us for an evening of fun honoring ALDA President Jim Phillips and his wife, Melinda. Enjoy a tropical dinner buffet and dance the night away to live music by Kidd Blue of Auburn! Enjoy a spectacular fireworks show to end the evening! Complimentary keg beer will be provided. Don’t miss this night of great food, dancing, fireworks and fun!**
**Gulf Coast Dental Conference**

**Frequently Asked Questions**

Do you have questions or need registration assistance? Call (888) 645-4544

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**What are the Benefits of Pre-Registration?**

By registering before April 25, you receive the lowest registration fees and ticket prices. An asterisk (*) indicates the increased event fee if you register after April 25. Mail in registration forms must be postmarked by April 25. Early pre-registration also ensures participation in limited ticket events.

**How Can I Pre-Register?**

Online Registration - Online pre-registration will be available through June 12. Visit gulfcoastdentalconference.org to register.

**When Will I Receive Badges and Tickets?**

Name badges for pre-registered attendees will be mailed to the primary registrant (dentist) two weeks prior to the conference – please be sure to bring these materials with you to the conference. All tickets are included on the name badge via bar code. Registration packets will be distributed on-site for all attendees who register after May. Name badges will be required for admittance to all events and the Exhibit Show.

**What Are the Registration/Check-In Hours On-Site?**

Registration/Check-In hours as follows:

*June 8* 8:00 am - 3:30 pm

*June 9* 8:00 am - 3:30 pm

*June 10* 8:00 am - 3:30 pm

*June 11* 8:00 am - 10:00 am

Meeting materials will be distributed at the recessed registration desk located outside the lecture foyer.

**How Much Does It Cost To Attend Each Seminar?**

**Conference At A Glance**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event Title</th>
<th>Event Code</th>
<th>Fee</th>
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<tbody>
<tr>
<td>WEDNESDAY, JUNE 8</td>
<td>Nancy DeWaeilstINF</td>
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<td>9:00 - 10:00 am</td>
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<td>$80/90/110</td>
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<td>1:30 - 2:30 pm</td>
<td>Nancy DeWaeilstDEW</td>
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<td>4:30 - 6:30 pm</td>
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**THURSDAY, JUNE 9**

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<td>9:00 pm - 10:00 am</td>
<td>Lori Trust TR1</td>
<td>No Charge</td>
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<tr>
<td>9:00 am - 10:00 am</td>
<td>Hugh Hax FLA</td>
<td>No Charge</td>
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<td>9:00 am - 10:00 am</td>
<td>Bill Harrell TDR</td>
<td>No Charge</td>
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<tr>
<td>9:00 am - 10:00 am</td>
<td>Ron Kammier KAT</td>
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<tr>
<td>Noon</td>
<td>Voyages and Luncheon VOY</td>
<td>$75/95/85</td>
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<tr>
<td>1:00 pm - 3:00 pm</td>
<td>Lori Trust TR2</td>
<td>No Charge</td>
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<tr>
<td>1:00 pm - 3:00 pm</td>
<td>Ron Kammier KAT2</td>
<td>No Charge</td>
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<tr>
<td>4:00 - 6:00 pm</td>
<td>Exhibit Show Beach Party EBP</td>
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**FRIDAY, JUNE 10**

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<td>8:00 - 9:00 am</td>
<td>Exhibit Show Breakfast EXB</td>
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<tr>
<td>9:00 am - 10:00 am</td>
<td>James Morgan MO1</td>
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<tr>
<td>9:00 am - 10:00 am</td>
<td>Parrish King PK1</td>
<td>No Charge</td>
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<td>9:00 am - 10:00 am</td>
<td>Howard Glazer GLA</td>
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<td>David Meinr MEI</td>
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<td>1:00 - 2:00 pm</td>
<td>James Morgan MO2</td>
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<td>Parrish King PK2</td>
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<td>6:00 - 7:00 pm</td>
<td>New Dentist Pizza Party NEW</td>
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<td>8:00 - 9:00 pm</td>
<td>Beach Bonfire BD</td>
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**SATURDAY, JUNE 11**

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<td>7:00 - 8:30 am</td>
<td>ProAssurance PRO</td>
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<tr>
<td>9:00 - 11:00 am</td>
<td>Alabama Medicaid Update AMB</td>
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<tr>
<td>9:00 am - 11:00 am</td>
<td>Brandon Collier COL</td>
<td>No Charge</td>
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<tr>
<td>9:00 am - 11:00 am</td>
<td>Kristie Kapp KAP</td>
<td>No Charge</td>
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<td>1:00 - 2:00 pm</td>
<td>President’s Beach Party Adult PBA</td>
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<td>1:00 - 2:00 pm</td>
<td>Youth (ages 4-10) PB2</td>
<td>$10/15/20</td>
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<td>1:00 - 2:00 pm</td>
<td>Child (ages 0-3) PB3</td>
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**SUNDAY, JUNE 12**

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<tr>
<td>9:00 - 10:00 am</td>
<td>ALDA Member MIB</td>
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Register online at gulfcoastdentalconference.org

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**Do You Have Questions Or Need Registration Assistance? Call (888) 645-4544**

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**Method Of Payment**

Quick text to receive refund by phone: Gulf Coast Dental Conference - 6840 Meadowridge Court, Alpharetta, GA 30005. Please do not mail your forms to the ALDA Office. Registration will not be accepted by phone or fax.
<table>
<thead>
<tr>
<th>Dentist Badge Name</th>
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<td>Registration</td>
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<tr>
<td>Courses And Special Events</td>
<td>Event Code</td>
<td>Fee $</td>
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<td>Total Fee</td>
<td>Category</td>
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<th>Additional Badge Name</th>
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<td>Courses And Special Events</td>
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Cancellation Policy: Cancellations must be made in writing and mailed to Gulf Coast Dental Conference, 6400 Meadowlark Court, Alpharetta, GA 30005. A full refund will be given if the written cancellation is received by April 25, 2022. An administrative charge of $50 will be applied if the written cancellation is received after May 1. No refund will be issued after May 1, 2022.

Registration Form (Continued)

PERDIDO BEACH RESORT

Reservation Request

Register via internet at www.perdidobeachresort.com or through the link provided at gulfcoastdentalconference.org (Code: 17021)

OR RETURN THIS FORM TO: Perdido Beach Resort
27000 Perdido Beach Blvd
Orange Beach, AL 36561
Telephone 251-981-9811 or fax 251-981-5672

To receive the special group rate, please complete the reservation form below and forward (via mail, fax or internet) to Perdido Beach Resort. Reservations will not be accepted by telephone. Reservations must be made via internet or on this form by May 1. Requests received after May 1 are subject to availability and higher rates.

Annual Session Activities: June 8-12, 2022.

Name _____________________________________________________________
Address _________________________________________________________
City/State/Zip _______________________________________________________________________
Phone ____________________________

Arrival Day/Date ______________________________________________________________________
Department Day/Date ____________________________________________________________________
No. of Adults __________________ No. of Children ________________
If sharing, name _________________________________________________________________

Children stay free in parent’s room. Rates are for single or double occupancy. An additional $10 daily charge per extra adult sharing a double room will apply.

Special Requests ________________________________________________________________

PERDIDO BEACH RESORT

Accommodations Room Rates*

A three night minimum is required.
- Standard Double or King** .................................................. $239
- Pass View Double or King** ........................................... $249
- Pool View Double or King** .......................................... $254
- Gulf Front Double or King** ........................................... $269
- Courtyard Suite ............................................................. $314
- Club Level Pass View ...................................................... $299
- Club Level Pool View ..................................................... $305

* An 11% lodging tax will be added.
** King size beds and Gulf Front rooms based on availability.

An advance deposit equal to one night’s room rate by check or credit card must accompany the reservation request.

Early Departure Policy:
In the event an individual needs to check-out prior to the confirmed departure date, the Resort must be notified prior to or at check-in. After check-in, there will be an early departure fee of 50% of the daily rate.

Cancellation Policy:
Should cancellation of any reservation be necessary, there will be no penalty provided the reservations office is notified no later than 4:00 p.m., 3 days prior to the arrival date. Should cancellation occur after this time or if the hotel is not notified of cancellation, the deposit will not be refunded. When cancelling, please record your cancellation number to insure you are not charged. Charge will not be waived without this number.

- Advance deposit enclosed (or)
- Credit Card Name _____________________________________________
- Credit Card # ________________________________________________
- Expiration Date ______________________________________________
- Signature ____________________________________________________

The hotel accepts MasterCard, VISA, American Express, Diners Club and Discover.

NOTE: Check-in time is 4:00 p.m. Check-out time is 12:00 Noon.
THANK YOU TO OUR SPONSORS

Mobile Area District Dental Society • Fourth District Dental Society • Birmingham District Dental Society
Second District Dental Society • Fifth District Dental Society • Eighth District Dental Society
Third District Dental Society • Sixth District Dental Society • Ninth District Dental Society

Alabama Association of Endodontists • Alabama Society of Periodontists
Alabama Academy of Pediatric Dentistry • Alabama Association of Orthodontists
Alabama Academy of General Dentistry | Alabama Society of Oral and Maxillofacial Surgeons